

Executive Summary

The Lao Securities Exchange: The weather is always nice before the storm. BCEL can't help but spreading its wing to the cool wind while it lasts, enjoying a 2.44% gain on its market price. The low trading volume presages the imminent downfall of the listed bank. EDL-Gen stepped back to 6,600 Kip, as volume filled up to 36,500 shares. The electricity generated a total turnover of 241 million Kip.

- ▶ **New Vientiane air cargo terminal complete:** Construction of the New International Air Cargo Terminal at Wattay International Airport in Vientiane is complete and the building will open for service in June. The cargo terminal was designed by Japan's Azusa Sekkei Company, which supervised its construction from July 2010 to April 2011. The construction was funded by a loan from the Bank of Japan, which amounted to 9.6 billion kip with JALUX Company as guarantor.
- ▶ **Lao workers deserve better wages:** Workers in various professions are working more than eight hours a day to earn extra money to cope with the rising cost of living. The lowest wage paid is less than 500,000 kip per month. Many employers do not provide social welfare programs such as health insurance for their workers. The Trade Union will work to address the problems facing workers both in the public and private sector. There are 620,000 workers in Laos. Thirty percent of private sector employees and general workers have access to health insurance compared to almost 100 percent of public sector workers.

Exchange Rates: 03/05/2011

	Bid	Change	Ask	Change
USD	8,015.00	-	8,043.00	-
CAD	8,345.00	11.00	8,461.00	10.00
THB	267.82	1.42	268.83	1.43
EUR	11,856.00	- 7.00	11,913.00	- 8.00
GBP	13,185.00	- 15.00	13,369.00	- 13.00
CNY	1,210.00	- 1.00	1,227.00	- 2.00
JPY	97.86	0.57	99.21	0.53

Exchange rates, quoted for the Lao Kip by the Bank of Laos

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Issue Name	Current Price	Change (Kip)	Change (%)	52-week	
				High	Low
BCEL	8,400	↑ 200	2.44	15,500	8,000
EDL-Gen	6,600	↓ 50	0.75	8,850	4,550

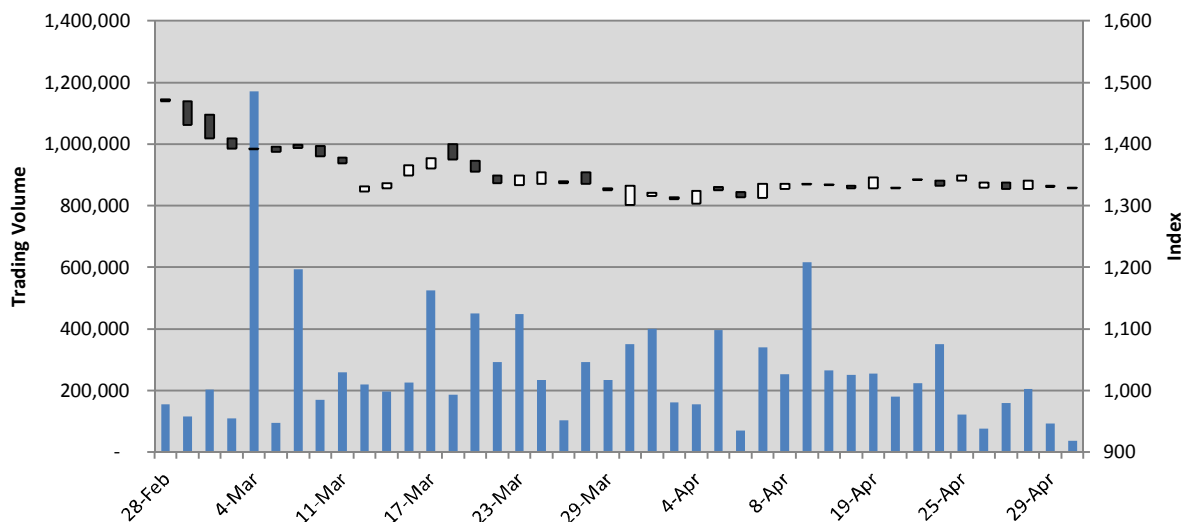
The Lao Securities Exchange

The Lao stock market

The sluggish EDL-Gen has been stagnating inside its comfort zone for as long as one cares to remember. The most inquisitive curiosity would try to understand why this electricity company always received a somewhat steady amount of trades until recently. Over the last two months, foreign investors have sold a net of 3.8 million shares (buy 4.8 million and sell 8.6 million) for 25.3 billion Kip. Domestic demands were on a par with foreign demands, meaning domestic investors are taking the dominating roles in keeping EDL-Gen alive. Foreign investors were the architects behind the EDL-Gen's soar. The chance that this stock symbol can rise again is slim should the domestic investors take the leading position. The real disappointment is BCEL's harsh trading volume, only 50 shares. The courteous buy was helplessly trying to push the bank forward, but the majority of demands see a different prospect as they require the price to drop down to 8,000 Kip.

The LSX Index 1,329.46 ↓ 3.11 [0.23%]

Steady stocks trading are becoming increasingly onerous. Total volume cropped down to less than 37,000 shares, harvesting only 241 million Kip, which is 67% lower than last Friday. The Lao index cuts back to 1,329.46 points (down by 0.23%) as the drought draws longer.



The Lao Economy

Sectors Watch & Business News

New Vientiane air cargo terminal complete

Construction of the New International Air Cargo Terminal at Wattay International Airport in Vientiane is complete and the building will open for service in June. A handover ceremony took place on Friday at Dao Kham Restaurant between the construction contractor, Communication Construction State Enterprise, and the project owner, Lao-Japan Airport Terminal Building Service Co. Ltd (L-JATS). The cargo terminal was designed by Japan's Azusa Sekkei Company, which supervised its construction from July 2010 to April 2011.

The construction was funded by a loan from the Bank of Japan, which amounted to 9.6 billion kip with JALUX Company as guarantor. The cargo terminal was built on an area of 2,942.8sq meters, with a 13-metre high building covering 960sq meters and offices covering 460sq meters. The Ministry of Public Works and Transport decided to set up the facility after observing the demand for and profitability of warehouse services, especially in relation to air freight.

L-JATS, on behalf of the Lao government, holds 60 percent of the business and the private Japanese company holds 40 percent. However, the new facility currently lacks equipment such as x-ray machines, 50-tonne capacity scales, jewelry safes, freezers, and storage for hazardous materials. L-JATS will order the equipment from abroad and install it within one month so the cargo terminal can open for business [Sources: *The Vientiane Times*]

Lao workers deserve better wages

Workers in various professions are working more than eight hours a day to earn extra money to cope with the rising cost of living. Some people are working from 8am to 8pm. Many employers do not provide social welfare programs such as health insurance for their workers. The Trade Union represents all workers in Laos and protects and brings benefit to workers. The union will work to address the problems facing workers both in the public and private sector. Workers in the private sector, such as those working in factories, are earning a low salary that is not in line with the cost of living in large cities like Vientiane. The lowest wage paid is less than 500,000 kip per month, according to the Trade Union.

According to the Trade Union, there are 620,000 workers in Laos. Thirty percent of private sector employees and general workers have access to health insurance compared to almost 100 percent of public sector workers. Workers constitute the main body of impetus behind the socio-economic development. In early 1997 a global economic crisis began and is still affecting many countries around the world. Countries such as Laos whose workers earn low wages are facing great hardship. Currently, economic recoveries in Asian countries including Laos are beginning to show steady growth. The ADB announced earlier this month that economic growth in Laos is expected to remain steady at 7.7 percent in 2011 and 7.8 percent in 2012. [Source: *The Vientiane Times*]

Stock Boards

▶ Second session: 10:00 – 11:30, Closing

BCEL

Current		8,400
Volume		50
Previous Day Closing Price		8,200
Change	▲	200
Turnover		420,000

Sell Remaining Qty	11:30:00	Buy Remaining Qty
5,000	8,600	
6,782	8,550	
7,835	8,500	
21,750	8,400	
Exp exe Price	8,000	11,816
Exp exe Qty		
41,367	Total	11,816

Opening Price		8,400
High Price		8,400
Low Price		8,400
Price Limit	8,600	7,800

EDL-GEN

Current		6,600
Volume		36,539
Previous Day Closing Price		6,650
Change	▼	50
Turnover		241,157,400

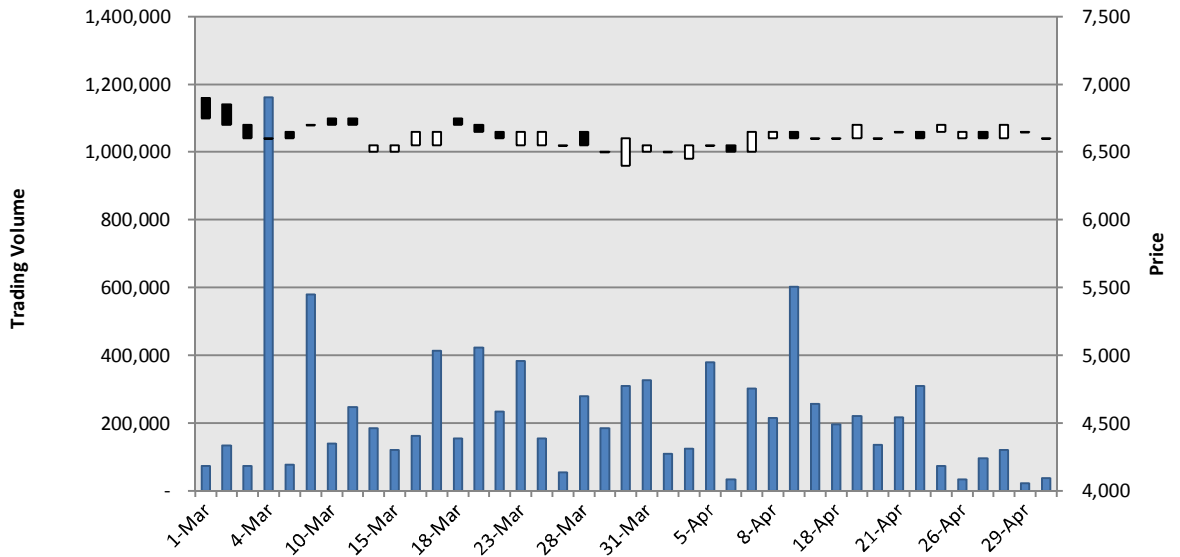
Sell Remaining Qty	11:30:00	Buy Remaining Qty
6,000	6,900	
500	6,850	
1,000	6,750	
122,170	6,700	
55,000	6,650	
Exp exe Price	6,600	28,945
Exp exe Qty	6,550	892
	6,500	400
184,670	Total	30,237

Opening Price		6,600
High Price		6,600
Low Price		6,600
Price Limit	6,950	6,350

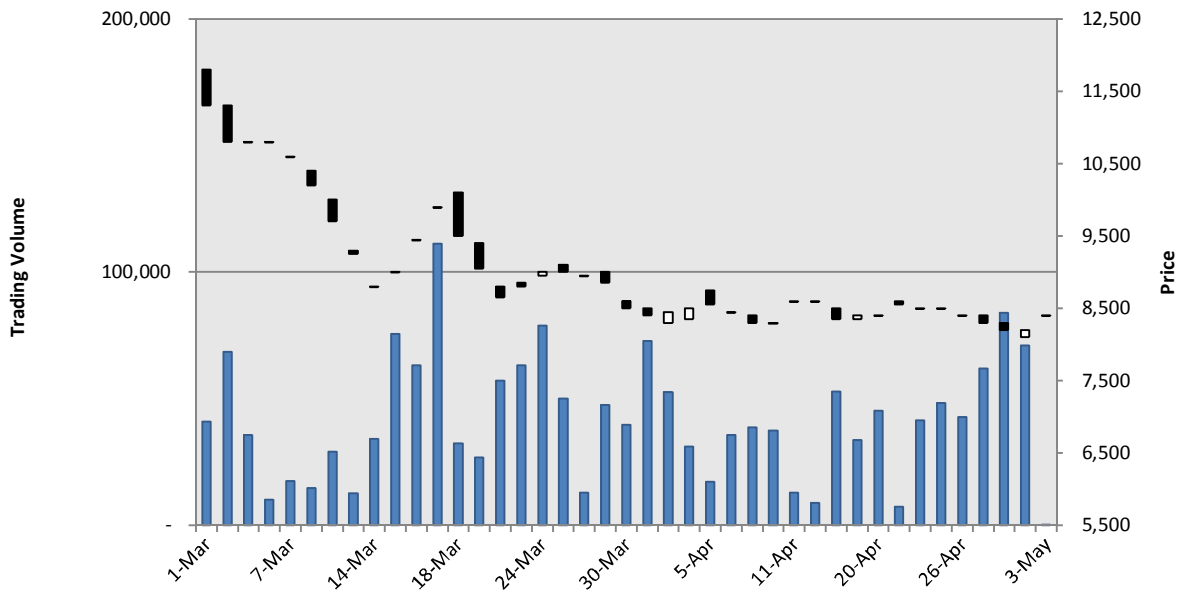
Appendix

▸ Securities Charts

EDL-Gen



BCEL



Appendix

▶ Daily Market Data

LSX Index

Date	Current Index	Change (Points)	Change (%)	Trading Vol. (Share)	Trading Value (Kip)	High	Low
2011/05/03	1,329.46	↓3.11	0.23	36,589	241,577,400	1,329.46	1,329.46
2011/04/29	1,332.57	↓8.39	0.63	93,348	730,268,300	1,332.57	1,329.93
2011/04/28	1,340.97	↑14.15	1.07	204,083	1,494,142,800	1,340.97	1,326.82
2011/04/27	1,326.82	↓11.03	0.82	158,642	1,154,537,200	1,337.85	1,326.82
2011/04/26	1,337.85	↓11.03	0.82	75,902	579,139,300	1,337.85	1,329.46

EDL-Gen

Date	Closing Price	Change (Kip)	Trading Vol. (Share)	Trading Value (Kip)	Market Cap. (mil. Kip)	High	Low
2011/05/03	6,600	↓50	36,539	241,157,400	5,732,741	6,600	6,600
2011/04/29	6,650	↓50	22,392	148,906,800	5,776,170	6,650	6,650
2011/04/28	6,700	↑100	120,126	803,695,400	5,819,600	6,700	6,600
2011/04/27	6,600	↓50	96,599	639,480,300	5,732,741	6,650	6,600
2011/04/26	6,650	↓50	33,050	219,182,500	5,776,170	6,650	6,600

BCEL

Date	Closing Price	Change (Kip)	Trading Vol. (Share)	Trading Value (Kip)	Market Cap. (mil. Kip)	High	Low
2011/05/03	8,400	↑200	50	420,000	1,147,252	8,400	8,400
2011/04/29	8,200	-	70,956	581,361,500	1,119,936	8,200	8,100
2011/04/28	8,200	↓100	83,957	690,447,400	1,119,936	8,300	8,200
2011/04/27	8,300	↓100	62,043	515,056,900	1,133,594	8,400	8,300
2011/04/26	8,400	↓100	42,852	359,956,800	1,147,252	8,400	8,400

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